

Social Media Guide - 2022

Figures

Formats



































 \bigcirc

Every 1

Audience



billion monthly



KEY FIGURES

increase in social media users last year



new users every second

social networks used per month and per person



46%





TikTok

was the most downloaded mobile application in 2021

INTERNET USERS' FAVOURITE PLATFORMS

WhatsApp Instant messenger

14.8% Instagram
Photo and video sharing

Facebook 4.5% Photo and video sharing



Top 10 Social Media

Facebook USA - 2004

YouTube

USA - 2005

WhatsApp

USA - 2009



Instagram

USA - 2010



Wechat CHINA - 2011



TikTok CHINA - 2016



Messenger USA - 2011

Douyin CHINA - 2016



QQ CHINA - 1999



SinaWeibo CHINA - 2009

 $\left(\begin{array}{c} 0 \\ 0 \\ \end{array} \right)$



Figures Formats

Audience

billion 4.912 monthly

ACTIVE USERS

Goals

MONTHLY USERS

connect everyday on the platform

a community and build loyalty

of an additional sales channel¹

your products and generate

targeted marketing campaigns

thanks to the advertising network

Take advantage

Highlight

more sales

Set up

MAJOR PART

Build

of the population on Facebook is men between 25 and 34 years old, at 18.4%

GENDER

DISTRIBUTION

women



56% men

Tips

Publish visual content. these are the types of content that have the most potential for sharing²



Seek to create a reaction among users, thanks to short. impactful and even humorous messages³



Use Facebook's visibility and targeting tools



Use Facebook Live to create appointments and interact with the community



+

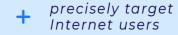
1. that can meet the usage or consumption habits of a part of your prospects

2. video is the most shared type of content

3. short messages and humor

Facebook tools

Facebook Ads Meta's ad network





sell your products on the Facebook platform



choose your KPIs for your Page and track them

Facebook Pixel Retargeting tool

tracking the actions by visitors

Facebook IQ Data and analysis tool

data and analysis behavioral data/

marketing advice

Accounts to follow











Sources : Médiamétrie, Digimind, CoSchedule, GlobalWebIndex, We are social et Hoostsuite, Kantar média - Amplifr - Statista.com







IMAGES





























FEED +

RIGHT

ADS

COLUMN + ARTICLES + MARKETPLACE

1080*1080





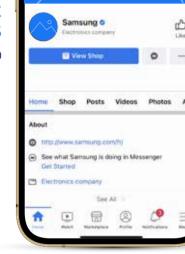






1080*1920





VIDEOS





PANORAMA

pixels min.

30,000











-	66	ט:	P	U5	
-					-

FEED

1200*630

(Landscape)

360° VIDEO

FEED POST

CARROUSEL (ads)

COLLECTION (ads)

INSTANT EXPERIENCE

SLIDESHOW (ads)

STORIES

									1
	RATIOS	16:9 (landscape), 4:5 (portrait), 1:1 (square)	2:1 (monoscopic), 1:1 (stéréoscopic)	16:9 (landscape), 4:5 / 9:16 (portrait), 1:1 (square)	1:1 (square)	l:l (square)	9:16 (portrait)	16:9 (landscape), 4:5 (portrait), 1:1 (square)	9:16 (portrait)
R	ESOLUTION	1280*720 720*1280	5120*2560 5120*5120	1920*1080 1080*1920 1080*1350 1080*1080	1080*1080	1080*1080	720*1280	1200*720 1080*1350 1080*1080	1080*1080 1080*1920
	MAX. WEIGHT	4GB	10GB	4GB	4GB	4GB	4GB	4GB	4GB
	FILE EXTENSION	MP4 / MOV	MP4 / MOV	MP4 / MOV	MP4 / MOV	MP4 / MOV	MP4 / MOV	MP4 / MOV	MP4 / MOV
	MAX. LENGTH	8 hours	30 minutes	4 hours	4 hours	2 hours	2 minutes (end-to-end)	15 seconds	2 minutes
P	FRAMES ER SECOND	30	30	30	30	30	30	30	30



Figures Formats

Audience

ACTIVE USERS

.478 billion

500 MILLION

users connect everyday on the social platform

MAJOR PART

Goals

of the population on Instagram is men between 18 and 24 years old, at 17.9%

Highlight

Reach out

Promote your products

Bond

Adopt

to a young audience

with your community

an influencer marketing strategy

your activity and create a universe

around your visual identity

GENDER DISTRIBUTION

women **48**%



52% men

+

+

+

+

Tips

roi

Dramatize your offer by putting your products in situation

• • •



Build a strong visual identity + propose quality images¹



Show authenticity and spontaneity by using the Story and Live features²

\bigcirc

Study the most relevant hashtags & add them to your publications to gain visibility & virality³

Å

Organize contests with prizes to increase your viral potential

X

Study influencers and use them

- 1. with quality photos
- 2. by using Instagram s tories or Lives
- 3. to be easily found

Instagram tools

Instagram Shopping Upload your products

add a link directly to your product, on your photos (advertising being managed on Facebook

Instagram Business 🗸

Meta's ad network

2 types of ads on Instagram: the publication format (image or video), or the story format. You must have at least 10,000 followers to add links in your posts

Favikon Favikon

This tool helps you target

evaluate & contact influencers

Mojo

create original and creative stories

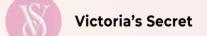
InShot easily edit your videos

Accounts to follow

Nike



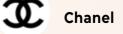
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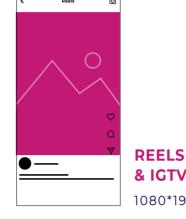




(Square)







& IGTV 1080*1920

VIDEOS

IMAGES







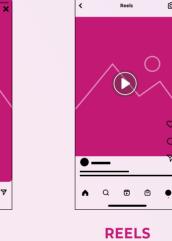
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7 🗸				
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Q	•	٥	•	
Q	•	© 	•	
Q	•	© 	•	
a_ IN-			•	







STORIES





	IGT
	. • .

RATIOS	1:1 (square) 16:9 (landscape) 4:5 (portrait)	1:1 (square) 16:9 (landscape) 4:5 (portrait)	1:1 (square)	9:16 (portrait)	9:16 (portrait)	9:16 (portrait)
RESOLUTION	1080*1080 1920*1080 1080*1350	1080*1080 1920*1080 1080*1350	1080*1080	1080*1920	1080*1920	1080*1920
MAX. WEIGHT	4GB	4GB	4GB	4GB	4GB	3.6GB
FILE EXTENSION	MP4 / MOV	MP4 / MOV	MP4 / MOV	MP4 / MOV	MP4 / MOV	MP4 / MOV
MAX. LENGTH	60 seconds	60 seconds	60 seconds	15 seconds (organic) 2 minutes (paid)	90 seconds	1 hour
FRAMES PER SECOND	30	30	30	30	30	30





























Audience

436.4 million monthly

206 MILLION

users connect everyday on the social platform

MAJOR PART

Goals

of the population on Twitter is men between 25 and 34 years old, at 38.5%

Figures Formats

Tips



GENDER

DISTRIBUTION

women

30%

The platform can be used as an additional customer relationship support



Use popular hashtags to gain visibility



Be concise¹



Use visual content to stand out²



Keep a high frequency of publication



Familiarize yourself with the "culture" on the platform, and adopt the appropriate tone



Avoid commercial publications

1. you only have 280 characters

2. (image, gif & video) to stand out



Twitter for business
Create and distribute

campaigns through its advertising network







at the perfect time



Develop a chatbot

interact with your followers on the platform, automatically using private messages

TalkwalkerMonitoring and analysis

control your e-reputation

Les comptes à suivre







Xbox ♥

@Xbox





Chanel ♥

@CHANEL









Apply media monitoring

and control your e-reputation



Improve

your brand image

































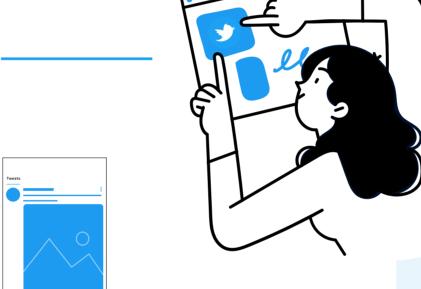
IMAGES

PROFILE PHOTOS

400*400

HEADER PHOTOS

1500*500



FEED

1600*1900 (Portrait)





800*200 (lead generation cards) 800*320 (website

cards)

ADS

VIDEOS



IN-FEED ADS

RATIOS	16:9 (landscape) 9:16 (portrait) 1:1 (square)
RESOLUTION	1280×720 (landscape) 720×1280 (portrait) 720×720 (square)
MAX. WEIGHT	512MB
FILE EXTENSION	MP4 / MOV
MAX. LENGTH	140 seconds
FRAMES PER SECOND	30 / 60

MULTI-

IMAGES

600*335 min.

(per image)

































ACTIVE USERS 808.4 million

Audience

Goals

USERS

connect everyday on the platform

Do commercial prospecting

Develop personal branding

and show your expertise in your field

and develop your network

and employee advocacy

Promote your activity

Increase the visibility

of the company and put your

the media and the competition

employees in the spotlight

of your company

Share the life

MAJOR PART

of the population on LinkedIn is men between 25 and 34 years old, at 59.2%

women

GENDER

DISTRIBUTION



men

+

+

Tips

Use hashtags in your publications1



Prefer the publication of visual content²

Build your publications with the objective of creating engagement and comments



Pay attention to your taglines³



Identify the people involved in your publication



Have a good frequency4

1. between 3 and 5 maximum. They should be adapted to your target and to the community's interests

2. (images, videos, PDFs) in order to stand out and gain visibility

3. (3 first lines) Catch the audience's attention

4. several posts per week

LinkedIn Tools



Sales Navigator Commercial tool



prospect and quickly find the most interesting leads



Campaign Manager

Advertising management tool

5 types of advertising from Text Ads to sponsored publications



Waalaxy

Sales prospecting tool



Shield

Monitoring & analysis tool

complete analytics for your LinkedIn account

Accounts to follow



Amazon Internet . Seattle, WA





Google Internet . Mountain View, CA





Microsoft Software development .

Redmond, Washington



Don't forget 😉



E-Commerce Nation -Web Media & Training Center



Internet publishing. Caen, Calvados

Monitor



















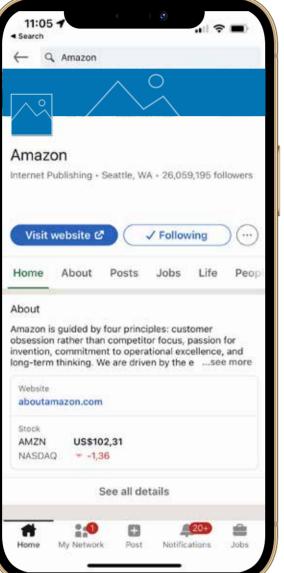
















IMAGES

400*400

PHOTOS

1584*396

PROFILE PHOTOS /

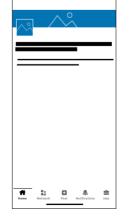
COMPANY LOGO

PROFILE COVER







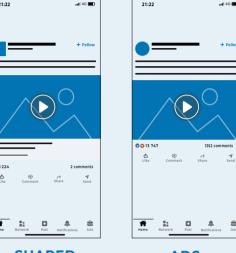


COMPANY PAGE 1128*191 (page

MAX. WEIGHT



VIDEOS



	SHARED	ADS
RATIOS	1:2.4 2.4:1	9:16 1:1 (square) 16:9 (landscape
RESOLUTION	800*1920 1920*800	1080*1920 1080*1080 1920*1080

200MB

30

FILE EXTEN- SION	MP4 / MOV MKV	MP4
MAX. LENGTH	10 minutes	30 minut
ES		

60

5GB

BLOG

POST

1200*627































Figures Formats

Audience

433 million monthly



GEN Z& male users in one year



Goals

GEN Y users in one year

Drive traffic

Showcase

quality visuals

a female clientele

Take advantage

thanks to the numerous

e-commerce features

Target

to your website and improve your SEO

and highlight your products with

of the very high retention time

GENDER
DISTRIBUTION
women

15% 8% men other

+

+

Tips



Insert the most important keywords for you in the name of your board

• • •



Pin content regularly on your profile



Create inspiring visuals of good size and quality



Create collaborative boards to reach new visitors



Create rich product pins



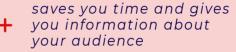
Offer video content

Pinterest tools



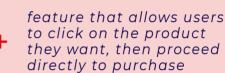


TailwindScheduling tool





Shop The Look Clic & Buy





Try OnTry-on feature

using augmented reality

Accounts to follow













L.L.Bean ⊘ @llbean







Sell































IMAGES

PROFILE PHOTOS

165*165

PROFILE COVER PHOTOS

800*450





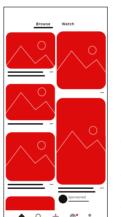
INFOGRAPHIC

PINS

1000*3000

FEED PINS / **CAROUSELS**

(Portrait) 1000*1000 (Square)



COLLECTION

1000*1500 (Portrait) 1000*1000 (Square)

PINS





VIDEO PINS

RATIOS	1:1 (square) ou 2:3 4:5 ou 9:16 (portrait)
RESOLUTION	1000*1 500 1080*1920
MAX. WEIGHT	2GB
FILE EXTENSION	MP4 / MOV / M4V
MAX. LENGTH	15 minutes

↑ Q + 🖭 ÷

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STORY PINS /

FLEETS

1080*1920































Audience $\bullet \bullet \bullet$

ACTIVE USERS

2.5 billion monthly



MAJOR PART

Goals

of the population on YouTube is men between 25 and 34 years old, at 21.2%

Founding

Showcase

Gain notoriety

and generate virality

Enhance your SEO

your products in video

thanks to the video

new customers

Bond with the consumer

strategy & drive traffic to your website

and federating a community



• • •

Tips



GENDER

DISTRIBUTION

women

+

Promote your visual identity & authenticity



Invest in the right material



Work on your keywords, titles and descriptions¹

区

Grab the viewers' attention from the very first seconds



Work on your thumbnails

酮

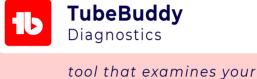
Structure your videos

1. so that your channel and videos are easily found

YouTube tools



provides detailed statistics to evaluate the success of your videos & adopt appropriate strategies



video to see if it is well configured & optimized for organic search to generate views



Accounts to follow



14M subscribers





GoPro 10.6M subscribers

Red Bull FOLLOW 10.4M subscribers



Find

FOLLOW

FOLLOW







11:07

< LEGO



























IMAGES

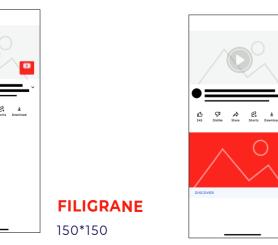
PROFILE PHOTOS 800*800

BANNER

2560*1440 1235*338 (smartphone)



THUMBNAIL 1280*720



ADS

300*250 (display ad) 300*60 (display ad long) 480*70 (overlay ad)

VIDEOS





VIDEO	VIDE
PINS	PINS

RATIOS	1:2.4 2.4:1	9:16 1:1 (carrée) 16:9 (paysage)
RESOLUTION	800*1920 1920*800	1080*1920 1080*1080 1920*1080
MAX. WEIGHT	5GB	200MB
FILE	MP4 / MOV MKV	MP4
MAX. LENGTH	10 minutes	30 minutes
FRAMES PER SECNOD	60	30





























Snapchat has a lot

its users, so take

of filters available to

advantage of them!

Snapchat content is time-based, so don't

several times a week

hesitate to post

Tips

 Σ







of the population on Snapchat is men between 18 and 24 years old, at 38.9%

with your community

& share viral content

Connect

Reach

Create

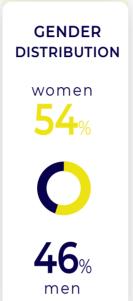
Propose

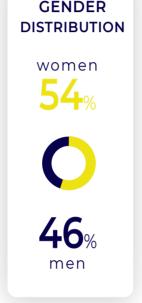
Showcase your products

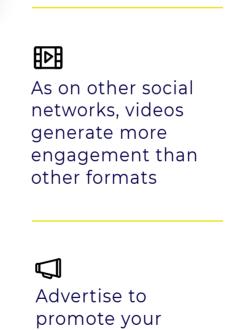
creative content

a young target



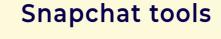




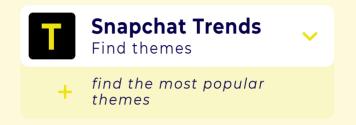


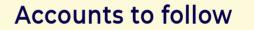


business

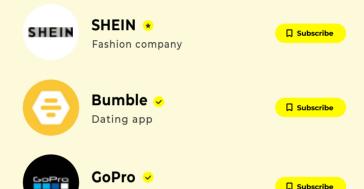








Cameras







Goals



















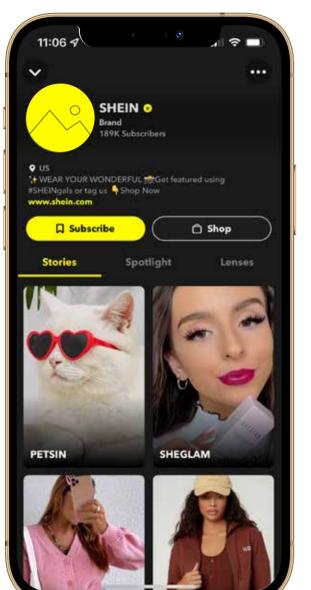












IMAGES

LOGO FOR BRAND'S THUMBNAIL

993*284



POSTS / ADS



VIDEOS



	VIDEO AD	VIDEO AD
RATIOS	9:16	9:16 16:9
RESOLUTION	1080*1920	1080*1920
MAX. WEIGHT	32MB	1GB
FILE	MP4 / MOV	MP4 / MOV
MAX/ LENGTH	10 seconds	180 seconds

monthly

billion

Goals

Audience

ACTIVE USERS

BILLION

downloads (App Store, Google Play Store, ...)

TikTok

the little one who became big

MAJOR PART

of the population on TikTok is men between 16 and 24 years old, at 60%

Get closer

viral content

Benefit

Offer

Humanize

your company

Propose challenges

to bond with your community

to your youngest customers

from a very high engagement rate

creative and humorous content

Create and share



Formats

Tips

Figures

GENDER

DISTRIBUTION

women

60%

Tips to apply: TikTok offers a lot of effects, so take advantage of them to create quality videos



Make contests: it is possible to offer gifts on the network¹

Don't be too serious, the social network is meant to be entertaining



Follow the trends to gain virality²



Interact with influencers

1. to attract new members to your follower base

2. especially popular music and hashtags to gain viral potential

TikTok tools

TikTok Analytics Performance tracking

of your account, and better understand your subscribers to adapt your content



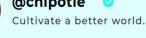
in partnership with Shopify that allows you to buy products directly on the platform



Accounts to follow

@gymshark • Nothing to do with sharks. Something to do with the gym.





































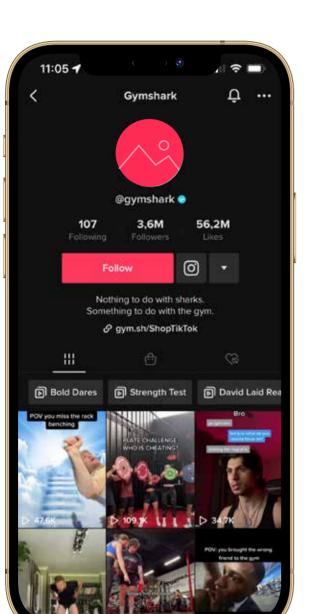








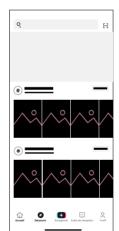




IMAGES

PROFILE PHOTO

100*100



STORY PHOTOS

1080*1920



VIDEOS



	IN-FEED	IN-FEED (Ads)
RATIOS	9:16	9:16 1:1 16:9
RESOLUTION	1080*1920	1080*1920 1080*1080 1920*1080
MAX. WEIGHT	287.6MB	500MB
FILE	MP4 / MOV	MP4 / MOV / AVI
MAX. LENGTH	10 minutes	10 minutes
FRAMES PER SCOND	40	40

ECN

 \bigcirc



Figures Formats

Audience

ACTIVE USERS billion monthly

BILLION

messages are sent every day



OF ADULTS

in the world use the messenger



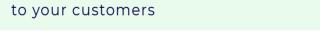
women



52%

Goals

Get closer











Tips

Share all relevant information about your business1



Create an e-commerce website with Catalog²



Focus on your loyal customers by sending them customized offers and tips



Share your news with "Statuses"3

Segment your directory4

- 1. (name, logo, contact details, news...) on WhatsApp business
- 2. through Whatsapp Business application to showcase your products
- 3. a kind of story that appears in a tab next to conversations and lasts 24 hours
- 4. to send customized messages and offers

WhatsApp tools



WhatsApp business ____ Simple itneraction

it allows you to easily interact with your customers and showcase your products and services



Landbot Create a chatbot



Polls for WhatsApp



Accounts to follow















ECN



Formats **Figures**

Audience

ACTIVE USERS

140 million monthly



MILLION

daily active users on the platform



OF USERS

are between 16 and 34 years old



women **35**%



men

Tips

Get the right equipment1



Be regular & learn the language used on the platform



Do online events²

Have a real project and

Goals

Reach

Show

a young and connected target



+

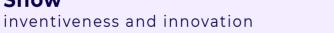
Stand out

from the competition



Advertise through an influencer

be creative



Test your new products

with your customers & interact directly with them

Make your company more human and authentic

Strengthen the relationship



▶

Create entertaining content

Showcase your expertise

- 1. (powerful computer, camera, microphone..) and a very good
- 2. to gather your community

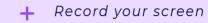
Twitch tools

Twitch Advertising \ Ad network



OBS

Open Broadcast Software





StreamLabs

Streaming software

allows to manage with viewers interactions, chat management and donations



NightBot Moderation

Accounts to follow

Alienware 📀 115,000 followers





Wendy's 113,000 followers





Porsche 📀 22,900 followers





Burberry 4,200 followers



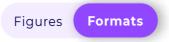












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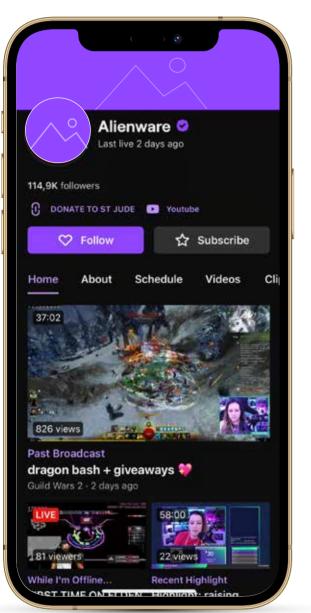




PHOTO 256*256

PROFILE

BANNER

1200*480



VIDEOS



PINNED VIDEOS

RATIOS	16:9
RESOLUTION	1280*1080
MAX. LENGTH	48 hours
FRAMES PER SECOND	60

ECN



Figures Formats

Audience

ACTIVE USERS 150 million monthly





bots are available on the platform

TIME **SPENT**



minutes spent per day and per user every day

Create a server to create a club and community



Set up different channels:

- "idea box" dedicated to customer feedback and suggestions
- deals

Create roles for the moderators of the server: they will have the power to manage



Promote strong values



Promote your server by advertising on other servers

Conseils

€

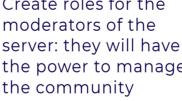








customer advice





and exclusive content











(private sales etc.)









Reinforce the feeling of belonging to the company thanks to private servers

Create servers that group together customers and allow them

to communicate with each other







+

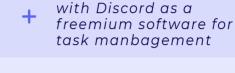






























The 1st E-Commerce Web Media in Europe



www.ecommerce-nation.com

Do you want to write for our European media?

Come and talk about E-commerce issues on our media.

To do so, nothing could be easier: fill in the form

Join now

We will get back to you as soon as possible